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## Federico Ciliberto

### PERSONAL

Citizenship: Italian. Immigration Status: Green Card Holder. Marital Status: Married, two children.

### EDUCATION

PhD, Economics, Northwestern University, 2001. Supervisors: John Panzar (Chair) and Robert Porter.  
B.A., Laurea in Economia e Commercio, *magna cum laude*, Universita' di Firenze, Italy, 6/1993.

### RESEARCH AREAS

Empirical Industrial Organization, Applied Microeconomics, Applied Econometrics.

### PERMANENT POSITIONS

Assistant Professor, Department of Economics, University of Virginia, 7/2004 – current.

Assistant Professor, Department of Agricultural and Resource Economics, North Carolina State University, 7/2002 – 6/2004.

Assistant Professor, Department of Economics, Florida International University, 8/2001–4/2002.

### VISITING POSITIONS

Visiting Scholar, Center for the Study of Industrial Organization, Northwestern University, Fall 2008.

Visiting Scholar, Department of Management and Strategy, Kellogg Graduate School of Management, Northwestern University, May-June 2002.

### REFEREED PUBLICATIONS

“Limited Access to Airport Facilities and Market Power in the Airline Industry,” with Jonathan Williams. Forthcoming in the *Journal of Law and Economics*.

“Were British Cotton Entrepreneurs Technologically Backward? Firm-Level Evidence on the Adoption of Ring-Spinning.”. Forthcoming in *Explorations in Economic History*.

“Market Structure and Multiple Equilibria in the Airline Industry,” with Elie Tamer, *Econometrica*, Vol. 77, No. 6 (November, 2009), 1791-1828.

“Exit from the Hospital Industry,” with Richard Lindrooth, *Economic Inquiry*, Volume 45, Issue 1, Pages 71-81, Jan 2007.

“Does Organizational Form Affect Investment Decisions?”, *Journal of Industrial Economics*, Volume LIV, No. 1, March 2006, Pages 63-93.

“The Effect of Physician-Hospital Affiliations on Hospital Prices in California,” with David Dranove, *Journal of Health Economics*, Volume 25, Issue 1, January 2006, Pages 29-38.

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“Tracking the Changing Provider Landscape: Implications for Health Policy and Practice,” with Gloria Bazzoli, Nicole Dubbs, Peter Kralovec, Stephen Shortell, *Health Affairs*, November/December 2001, Volume 20, Number 6, pp. 188-196.

### **WORKING PAPERS UNDER PEER REVIEW**

“Outsourcing and Vertical Integration in a Competitive Industry,” with John Panzar, July 2009. Revised and Resubmitted at the *Southern Economic Journal*.

“Public Policy and Market Competition: How the Master Settlement Agreement Changed the Cigarette Industry,” with Nick Kuminoff, 7/2009. Revise and Resubmit requested at *The B.E. Journal of Economic Analysis & Policy*.

“Bankruptcy and Product-Market Competition in the Airline Industry,” with Carola Schenone, 12/2008.

“Are the Bankrupt Skies the Friendliest?” with Carola Schenone, 10/2009.

### **WORKING PAPERS**

“Push-Me Pull-You: Comparative Advertising in the OTC Analgesics Industry,” with Simon Anderson, Jura Liaukonyte, and Regis Renault. February 2009.

“Getting into Your Head(ache): Advertising Content for OTC Analgesics,” with Simon Anderson and Jura Liaukonyte, 7/2009.

### **WORK IN PROGRESS**

“Inference on Market Power in Markets with Multiple Equilibria” with Elie Tamer.

“An Empirical Analysis of Flight Departure Time Differentiation in the Airline Industry,” with Simon Anderson.

“Playing the Fertility Game At Work,” with Amalia Miller, Helena Skyt Nielsen, and Marianne Simonsen.

### **OTHER PUBLICATIONS**

“Economies of Scope,” in the *Oxford Encyclopedia of Economic History*, Ed. Joel Mokyr, 2003.

“Embargo economico e sul commercio delle armi: il caso dei conflitti jugoslavi,” *Quaderno Forum, n. 3., anno VIII, Forum on the Problems of Peace and War, Firenze, 1994.*

### **GRANTS**

Grant from the Dean of the College of Arts and Sciences and the Vice President for Research and Graduate Studies, “Playing the Fertility Game: Evidence of Peer Effects in Fertility Choices from Denmark,” June 2009-October 2009.

Sesquicentennial Associate, University of Virginia: Paid Research Leave, Fall 2008.

Bankard Fund for Political Economy, “Strategic Deterrence in a Dynamic Game: Evidence from the Airline Industry,” July 2008-June 2009.

Bankard Fund for Political Economy, “Limited Access to Airport Facilities and Market Power in the Airline Industry,” July 2007-June 2008.

Marketing Science Institute, “Selling Pain Relief: Advertising Content of OTC Analgesics,” with Simon Anderson and Jura Liaukonyte, March 2006 - November 2007.

## **HONORS AND FELLOWSHIPS**

The Center for the Study of Industrial Organization dissertation fellowship, 1999-2000.

Distinguished Teaching Assistant Award, Northwestern University, 1997-98.

Special mention of the Faculty for Undergraduate Thesis, Università degli Studi di Firenze, 1993.

Summer School of Game Theory, Forlì, Italy (Invited Lecturers: Profs. Fudenberg and Mertens), 1993.

Visiting Student at the University of Leicester, UK (EU "Erasmus" exchange program, 1991-1992).

## **PRESENTATIONS**

### **Seminars**

2009: Virginia Tech University; Virginia Commonwealth University; University of Georgia.

2008: Workshop on Airline Competition, Department of Justice.

2007: Department of Justice, Olin Business School at the Washington University in St Louis.

2006: Department of Justice, Georgetown University, SUNY at Stony Brook.

2005: Harvard University; Federal Reserve Board of Washington, DC.

2004: University of Texas at Austin, Duke University, Università "Luigi Bocconi" di Milano, University of Colorado at Boulder, University of Virginia.

2003: East Carolina University, Federal Reserve Bank of Minneapolis; Federal Reserve Board of Washington, DC.

2002: Warwick University, North Carolina State University.

2001: Universidad Carlos III Madrid, Iowa State University, University of Toronto, SUNY at Buffalo, Florida International University, UC at Irvine.

2000: Northwestern University

### **Conference Presentations**

2nd Annual FTC-NU Microeconomics Conference, November 2009 (Scheduled); NBER IO Summer Meetings: July 2009. Econometric Society Meetings: Jan 2004, Aug 2005, Jun 2008, Aug 2008. American Finance Association Meetings: January 2007. International Industrial Organization Conference: April 2005, 2006, 2007, 2008. Southern Economic Association Meetings: 2004, 2005, 2006, 2008. European Economic Association Meetings: 2005. European Association for Research in Industrial Economics: 2001, 2008. NBER IO Meetings: Feb 2004. Rimini Center for Economic Analysis, April 2008.

### **Conference Session Organizers**

Southern Economic Association Meetings: 2004, 2005 (1 Session), 2006 (2 Presidential Sessions), 2008 (3 Presidential Sessions).

## **TEACHING**

Intermediate Microeconomics (Undergraduate). Fall 2007, Evaluation: 4.22/5 (101 Students), 4.28/5 (101), 4.00/5 (106). Spring 2007, Evaluation 4.47/5 (91). Fall 2005, Evaluation: 4.38/5 (97), 4.43/5 (90). Fall 2004, Evaluation: 4.18/5 (104), 4.22/5 (93).

Empirical Industrial Organization (Graduate). Spring 2005-2009.

### **GRADUATE STUDENT ADVISING**

<b>Name</b>	<b>Role</b>	<b>Year</b>	<b>Field</b>	<b>First Placement</b>
Oyku Unal	2 <sup>nd</sup> Reader	In Progress	Industrial Organization	
Marianne Corbishley	2 <sup>nd</sup> Reader	In Progress	Industrial Organization	
Jonathan Williams	2 <sup>nd</sup> Reader	2009	Industrial Organization	University of Georgia
Jura Liaukonyte	2 <sup>nd</sup> Reader	2009	Industrial Organization	Cornell University
Angela M. Smith	2 <sup>nd</sup> Reader	2008	Experimental, IO	James Madison Univers
Catherine T. Mooney	3 <sup>rd</sup> Reader	2007	Industrial Organization	University of Oklahoma
Jayani Jayawardhana	3 <sup>rd</sup> Reader	2006	Industrial Organization	Medical University SC

### **PROFESSIONAL SERVICE**

#### **Conference Session Organizer**

Southern Economic Association Meetings: November 2005 (1 Session), November 2006 (2 Presidential Sessions), November 2008 (3 Presidential Sessions)

#### **Referee**

*American Economic Review, Econometrica, International Journal of Industrial Organization, Journal of Business and Economic Statistics, Journal of Econometrics, Journal of Economics and Management Strategy, Journal of the Economics of Business, Journal of Industrial Economics, Rand Journal of Economics, Southern Economic Journal.*

#### **Grant Proposal Reviewer**

*National Science Foundation.*

### **DEPARTMENT AND UNIVERSITY SERVICE**

#### **Department Service**

Committee for 3<sup>rd</sup> Year Field Paper in Industrial Organization, Summer 2008 (Chair; 3 students); Summer 2009 (3 students).

All Fields Junior Recruiting, Fall 2007.

Financial Aid, Spring 2007-2009.

Distinguished Majors Program, Spring 2007.

Bankard Workshop in IO/Theory (UVA), Spring 2006 (Director); Spring and Fall 2009 (Co-Director).

Undergraduate Advising, 2005-2009. (Approximate Number of Students: 30).

#### **University Service**

Member of a team set up by the U.Va. Center for Undergraduate Excellence, to conduct "Mock" Interviews of UVA undergraduate students who are finalist for the Marshall and/or Rhodes Scholarships, November 2009.

Member of the Faculty-Student Mentoring Program, Office of African-American Affairs, 2005.

### **AFFILIATIONS**

American Economic Association, Southern Economic Association, Econometric Society, European

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Economic Association, Transportation and Public Utilities Group-AEA, Sloan Industry Studies.